

**State of South Dakota, Department of Social Services RFP #26174 Vendor Questions and Responses**  
**August 10, 2012**

Question #	RFP Page #	Vendor Questions and Responses
1	2	<p>Question: When does South Dakota plan to transition to the new MMIS system?</p> <p>Response: The date for this transition is unknown at this time.</p>
2	2	<p>Question: What is the planned date for South Dakota to begin paying Medicaid claims using the newly developed APC payment system?</p> <p>Response: As outlined on Page 2, Section 1.2 of the RFP, South Dakota plans to begin paying claims in conjunction with a new MMIS implementation.</p>
3	2	<p>Question: Does South Dakota Department of Social Services intend to implement a version of the Medicare APC payment system or is it considering other OPPS (outpatient prospective payment system) methodologies?</p> <p>Response: The intent is to implement a version of the Medicare APC system.</p>
4		<p>Question: Has DSS been working with a firm in the process of creating this RFP or in confirming the APC methodology and approach?</p> <p>Response: South Dakota has evaluated a number of approaches. Based on our analysis and stakeholder input, the APC methodology was selected.</p>
5	5 and 10	<p>Question: Section 2.0 of the RFP states that “Any contract or agreement resulting from this RFP will include the DSS’s standard terms and conditions as outlined in sample contract. See Attachment A.” Section 6.5 of the RFP includes the statement that the agency and the highest ranked vendor shall “...negotiate terms, including compensation and performance schedule.” Will the agency negotiate reasonable exceptions to the terms contain in attachment A?</p> <p>Response: In order to respond to this question, vendor proposals should include specific terms and alternate language for any proposed changes the vendor is</p>

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		requesting.
6	8	<p>Question: Section 4.3 of the RFP states that “[t]he vendor may be required to submit a copy of their most recent audited financial statements upon the DSS’s request.” If the vendor does not have audited financial statements but is a wholly owned affiliate of a publicly traded company then will DSS accept the audited financial statements of the publicly traded parent company?</p> <p>Response: South Dakota will accept the audited financial statements from the parent company.</p>
7		<p>Question: Is DSS willing to negotiate reasonable provisions with respect to limitation of liability and waive of consequential damages as part of negotiating a contract?</p> <p>Response: In order to respond to this question, vendor proposals should include specific terms and alternate language for any proposed changes the vendor is requesting.</p>
8	Sec 18	<p>Question: Is DSS willing to negotiate reasonable limitations on the scope of and amount of any indemnification granted by the consultant in favor of the State of South Dakota?</p> <p>Response: In order to respond to this question, vendor proposals should include specific terms and alternate language for any proposed changes the vendor is requesting.</p>